

# OUR NEWEST ADVISOR RATES ARE HERE!



## Dear PRO Agent

Introducing our **Enhanced Preferred Advisor Rate** policy, designed to make your personal stays more enjoyable across our properties. Here are some **frequently asked questions** about this change.



### 1. What is an Enhanced Preferred Advisor Rate policy?

Starting now, travel agents can secure 50% off nightly rates in lead-in room categories at our entire collection of properties: Moon Palace Resorts, Palace Resorts, Le Blanc Spa Resorts, and Baglioni Hotels & Resorts, all under the agent's name. These discounted rates are subject to availability and blackout dates during peak travel periods. Please find below the full terms and conditions.

### 2. When can advisors submit their requests?

All travel requests must be submitted at least 90 days prior to the intended arrival date.

### 3. How many rooms can I submit for travel at the same time?

Each PRO Agent is eligible to confirm a maximum of one (1) room.\*

*\*Limit of 2 rooms per reservation at any Baglioni Hotels & Resorts.*

### 4. What percentage discount is applied when calculating the travel agent rate?

The discount is 50% at all our properties.

### 5. How is the travel agent rate calculated?

The discount is based on the flexible hotel-only rate published on the official websites of our brands:

[palaceresorts.com](http://palaceresorts.com)

[moonpalace.com](http://moonpalace.com)

[leblancsparesorts.com](http://leblancsparesorts.com)

[baglionihotels.com](http://baglionihotels.com)

Note: You'll also see a non-refundable rate online; however, this does not apply to your discount calculation.

## 6. If the flexible hotel-only rate fluctuates, how can I estimate the discount for the hotel and dates I am interested in?

We recommend regularly **visiting our official websites** (listed above) to **check the current flexible hotel-only rate** for the property and dates you're interested in. You can also **reach out to your BDM for support**.

### QUOTE EXAMPLE:

We are quoting 5 nights at Moon Palace The Grand - Cancun, where a 50% travel agent discount applies:

#### Moon Palace The Grand - Cancun

2 adults

1 child

Dates: March 12 – March 17, 2025

Total Price: 4,325 USD

**Total stay: 4,325 USD x 0.50 discount = 2,162.50 USD**

GRAND DELUXE GARDEN VIEW

Max. 4 people 77.02 mt²

RECOMMENDED  
**PAY IN FULL & SAVE -40%**  
Non-refundable all-inclusive rate.

**BEST FLEXIBLE RATE** + \$230 USD  
Cancel free, pay 3 days before arrival.

Booking Conditions

Average per night  
5 Nights  
Total: \$4,325 USD

**\$865 USD**  
Taxes and fees included

BOOK NOW

Amenities >

Free exclusive benefits for Direct Bookings  
✓ \$500 USD SPA Credit. ⓘ  
✓ Shared transportation ⓘ

YOUR RESERVATION

Moon Palace The Grand - Cancun

12 Mar, 2025 | 17 Mar, 2025

Room 1

Adults (+18 years) 2

Child (4-17 years) 1

Infants (0-3 years) 0

Update

+ Another Room

Have a Promo Code?

This is the approximate amount you would pay if you booked at this time.  
Please note that the flexible hotel-only rate may change.

For any further questions, please contact your BDM.

**For more information or to book a stay, please contact [agentrates@thepalacecompany.com](mailto:agentrates@thepalacecompany.com)**

## PRO AGENTS

PALACE SPECIALIST PROGRAM

Visit [palaceproagents.com](https://palaceproagents.com)

Rates apply to the travel agent's room and are subject to availability based on hotel or resort occupancy levels. Requests must be submitted up to 90 days in advance and require 7–10 days for processing. Blackout dates include peak periods such as February 13–20, 2025; April 13–20, 2025; November 22–29, 2025; and December 24–31, 2025, among others. For Baglioni Hotels & Resorts, blackout dates vary by property. The maximum stay is 7 nights, and room occupancy limits apply, including children. The maximum number of guests allowed per room is 4 at Palace Resorts, Moon Palace Resorts, and Le Blanc Spa Resorts, 2 at Baglioni Hotels & Resorts including children, and 3 at Baglioni Maldives Luxury All-Inclusive. The “Kids and Teens Stay Free” promotion applies to ages 4–17 at family properties, excluding Baglioni Hotels & Resorts. Only one room per stay can be requested at the travel agent rate, except at Baglioni Hotels & Resorts, where two rooms may be permitted. Requests are subject to resort approval and do not guarantee the special rate. Overlapping dates are not permitted. Airport transfers, spa credits, and resort perks are excluded. A valid IATA, TRUE, or CLIA card must be provided at booking and check-in. Agents must be employed at their agency during travel. Agents must be PRO Agents to access these rates. Terms are subject to change, and additional conditions may apply.